



WHO WE ARE



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Travel Affair is a business unit of the Oltremare Group specialised in CORPORATE TRAVEL

MISSION

Our focus is to provide a premium-quality service and reduce costs in an effort to meet the expectations of a demanding, dynamic and highly-competitive market.

VISION

Our aim is to anticipate and satisfy our customers' needs, providing a guarantee of excellence through proven processes and state-of-the-art technology.



THE BEST COMPANIES TRAVEL WITH US

Travel Affair is the **supplier of high-profile corporations**, providing top notch support to every specific travel need of the sophisticated business client..

WE ARE CORPORATE TRAVEL SPECIALISTS

We have been in the travel and events industry for over thirty years as airline ticketing and business travel specialists. Our competitive advantage is rooted in the professionalism of a team of experienced and qualified travel consultants.

WE MAKE YOU SAVE TIME AND MONEY

Every year, **our product team negotiate highly competitive terms and conditions** in an effort to cut down our customers' travel expenses, researching the market for ever more professional service suppliers and updated rates for airline tickets, car rentals, train journeys, and hotel stays.



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OUR TOOLS ARE CUTTING EDGE TECHNOLOGY

We use **exclusive travel fare aggregators and cutting-edge travel-industry search engines** which prove extremely effective in the negotiating process.

WE TAKE CARE OF EVERY LITTLE DETAIL AND YOUR PRIVACY

We have a deep knowledge of **all the issues of corporate travel** and our entire organization is focused to meet the demanding needs of companies and their staff.



H24 Customer Care

Our experienced Travel Managers provide a dedicated concierge-style assistance at all times

Limo and Transfers

Chauffeur-driven car hire service for transfers in Italy and abroad

Rail Transportation

Corporate rates with national and international trainline operators

Accommodation Services and Corporate Events

Corporate fares in Italy and around the world with ad-hoc travel rates, in hotels, residences and apartments, for short-, medium- and long-term stays. Organization of corporate meetings and / or conventions in Italy or abroad of any type and size

Airline Ticketing

Book your travel itineraries with us, enjoying all of our dedicated Tour Operator, Corporate, Consolidated and Ethnic rates, as well as meeting your frequent-flyer programs needs

Car Rentals

Rentals with the major national and international players, also through full corporate preferential arrangements, which allows company staff NOT to have to use any corporate credit card as a guarantee

Maritime service

Exclusive agreements with international consolidators, including the possibility of managing cargo requests



OUR CUSTOMER CARE

We back our customer on daily basis. Indeed, we have a clear picture of how crucial a dedicated and effective travel assistance is when something unexpected happens, Exceptional client support, through an assistance 24 hours a day, 7 days a week, can be provided and tailored to meet the specific needs of our corporate customers.

VISA AND LEGAL ASSISTANCE

Our staff is trained to accommodate our customers' needs as obtaining entry visas in Countries that require it and free assistance in the event of expenses incurred due to flight delays, cancellations, damage and failure or delayed delivery of luggage.

FINDING THE BEST SOLUTION

Our experience and **ability to find the most convenient travel solutions** makes sure our organization is focused on guaranteeing the best solution in terms of quality and price.

FLY2BE ONLINE PLATFORM

Oltremare Group provides a **B2B booking platform of the for airline ticketing**, an user-friendly tool that eases and speeds up efficiency in the process of searching, booking and issuing flights tickets for our Travel Managers.

EVENTS AND INCENTIVE TRIPS

As **MICE specialist**, Travel Affair provides the organization of corporate events, meetings, incentives, groups, conferences and workshops and training activities in Italy and around the world. Our specific expertise is rooted in finding customized solutions and top-value services.

Our staff is trained to deal with all the details and needs of our customers, from the initial briefing to the drafting of the final program and, obviously, the detailed organization of the event itself.





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